



The bank for a changing world

Disclaimer

This document has been prepared by BNP PARIBAS for informational purposes only. Although the information in this document has been obtained from sources which BNP PARIBAS believes to be reliable, we do not represent or warrant its accuracy, and such information may be incomplete or condensed. This document does not constitute a prospectus or solicitation.

All estimates and opinions included in this document constitute our judgement as of the date of the document and may be subject to change without notice. Changes to assumptions may have a material impact on any recommendations made herein.

This document is confidential and is being submitted to selected recipients only. It may not be reproduced (in whole or in part) to any other person without the prior written permission of BNP PARIBAS.

Make sure to always check the latest updates on the Atlas website

Latvia has a population of 1.9 million and total GDP of €29bn in 2020. It belongs to the group of high-income countries. It has been a NATO member and an EU member since 2004. Latvia joined the Eurozone in 2014.

The country has benefitted from Eurozone membership by experiencing lower contagion and reduce volatility arising from global shocks. Public debt decreased to a very low level before the COVID-19 outbreak (36.8% of GDP in 2019), as the country ran small fiscal deficits and benefitted from rapid GDP growth. This gave the leeway to ease fiscal policy along with the implementation of ECB's monetary stimulus. As a result, Latvia suffered from a limited recession in 2020 (-3.5%) compared to peers.

European Banking Association (EBA) membership has been key to improve banking rules and delivered more credibility to supervision, after several bank failures over the previous decade.

Currency

Currency

• Euro (EUR).

Exchange rates

	2016	2017	2018	2019	2020
Exchange rate: EUR per USD	0.9040	0.8873	0.847	0.893	0.88

Source: IMF, International Financial Statistics, July 2021.

Central Bank

- The Latvian central bank is the Bank of Latvia (LB bank.lv).
- The LB is a member of the European System of Central Banks (ESCB) and operates certain activities, such as issuing currency, under the authority of the European Central Bank (ECB – www.ecb.europa.eu).

Bank supervision

• In November 2014, the ECB, via the Single Supervisory Mechanism (SSM), assumed responsibility for supervising the financial stability of banks operating within the euro zone. However, while the ECB has final supervisory authority over all banks operating within the euro zone, it will only directly supervise those banks classified as 'significant' under the terms of the SSM (115 significant banking groups have been recognized to date). 'Less significant' banks will continue to be supervised by the national supervisory authority, i.e. the Financial and Capital Market Commission (FKTK – www. fktk.lv).

Bank accounts

Resident / non-resident status

A company is considered resident in Latvia if it is registered in Latvia.

Bank accounts for resident entities

	Within LATVIA	Outside LATVIA
Local Currency	Permitted without restriction, fully convertible	Permitted without restriction, fully convertible
Foreign Currency	Permitted without restriction, fully convertible	Permitted without restriction, fully convertible

Bank accounts for non-resident entities

	Within LATVIA	Outside LATVIA
Local Currency	Permitted without restriction, fully convertible	Permitted without restriction, fully convertible
Foreign Currency	Permitted without restriction, fully convertible	Not applicable

Lifting fees

• Lifting fees are not applied on payments between resident and non-resident accounts.

BNP Paribas Cash Management Capabilities

Collections

Cash collections	
Cheque collections	
Direct debit collections	
Domestic incoming transfers	
Virtual IBAN	
Virtual accounts	
International incoming transfers	
Card acquiring	

Payments

Cash withdrawals	
Cheque payments	
Direct debit payments	
Domestic outgoing transfers	
Commercial cards	

Virtual cards	
International outgoing transfers	
SWIFT gpi	
Real-time international payments through BNP Paribas' network	
Card issuing	

Channels

Local e-Banking	
Global e-Banking - Connexis	
SWIFT/ host to host	

Payments & collections

Market overview

Electronic credit transfers are the most commonly used payment instruments by companies to make supplier, payroll and tax payments. Card payments, especially debit card payments, are the most popular retail payment instrument, aided by the increasing adoption of contactless payments: at the end of Q1 2021, 69.9% of all card payments were contactless. The number of contactless POS terminals increased 13% over the same period. In 2020, card payments accounted for 65.4% of the total volume of non-cash payments.

Electronic banking services are available from all banks. There is no national electronic banking standard in Latvia, so companies use banks' proprietary services. Transaction and balance reporting, automated end-of-day sweeping, and transaction initiation services are available on a domestic and

cross-border basis.

E-bill presentment is available via the rekini.lv portal.

Mobile and internet banking services are available and widely used by both retail and corporate customers.

Payment Systems

	1	
TARGET2- Latvija	Туре	Real-time gross settlement. Latvian component of the pan-European TARGET2 system.
	Participants	• 18 direct.
	Transaction types processed	 High-value and urgent EUR-denominated domestic and cross-border credit transfers. Net obligations from EKS and the card settlement system Worldline Latvia.
	Operating hours	• 07:00–18:00 CET, Monday to Friday.
	Clearing cycle details (e.g. cut-off times)	 Payments are cleared and settled in real time. Customer payment cut-off time = 17:00 CET. Interbank payment cut-off time = 18:00 CET.
	System holidays	 TARGET2 is closed at weekends and on 1 January, Good Friday, Easter Monday, 1 May, and 25 and 26 December.
EKS	Туре	Multilateral net settlement system. Instant payments
	Participants	12 credit institutions.
	Transaction types processed	 SEPA payments (credit transfers and direct debits). Instant payments (maximum value of EUR 100,000).
	Operating hours	 08:00–21:30 CET, on TARGET2 business days. 08:00–19:00 CET, on transferred business days. Instant payment service: 24/7/365

Clearing cycle details (e.g. cut-off times)	 EKS processes payments in batches throughout the day. Transactions are processed in seven clearing cycles. Settlement of net positions takes place at the end of each cycle. Instant payments are cleared in real time 24/7/365. The EKS instant payment service makes instant payments exchange with the EBA Clearing system RT1 and TARGET Instant Payment Settlement (TIPS).
System holidays	EKS is closed weekends and 1 January, Good Friday, Easter Monday, 1 May, 25, 26 December.

Credit transfers

- Credit transfers are used by companies to pay salaries and suppliers, and to make tax and treasury payments.
- SEPA credit transfers can be settled via EKS, STEP2 or via correspondent banking networks. Eighteen banks in Latvia participate in the SEPA credit transfer scheme.
- Instant payments (maximum EUR 100,000) are available are processed via the EKS. Instant payments are offered by Citadele Bank, SEB Banka, Swedbank, Signet Bank and BlueOrange Bank. Instant payments are available to 90% of the country's population. In 2020, EKS processed 20 million instant payments, with a value of EUR 4.4 billion.
- Proxy Registry Instant Links enable users to send money using only mobile phone number. At the end of 2020, 321 thousand instant links were registered with the Proxy Registry "Instant Links", i.e. 13 times more than at the end of 2019.
- In Autumn 2021, the central bank will introduce instant payment requests at an interbank level.
- High-value and urgent EUR-denominated domestic and cross-border (within the euro zone) credit transfers can be settled in real time via TARGET2.
- Cross-border transfers can be made via SWIFT and settled through correspondent banks abroad.
- The European Payment Council's SCT Inst scheme (a pan-European 24/7 instant payment scheme for SEPA credit transfers) enables the transfer of funds (the maximum threshold value is EUR 100,000) to another account in less than ten seconds. There are seven participants.
- EBA Clearing and Italy's SIA Group have developed and implemented a pan-European platform for instant EUR payments called RT1. It is fully compliant with the SCT Insts scheme and is in line with the ISO 20022 global messaging standards for instant payments.
- EBA Clearing has launched a pan-European request to pay (R2P) infrastructure solution with the support of 27 payment service providers from 11 countries. The new 24/7 service is compatible with the SCT and SCT Inst schemes and allows payees to take the initiative to request a specific payment from the payer.

TIPS is a pan-European service for the settlement of instant payments in central bank money. The
service enables payment service providers and ACHs with access to TARGET2 to offer fund transfers
24/7, 365 days a year. TIPS is aligned with SCT Insts. It is primarily focused on EUR payments but is
technically capable of settling payments denominated in other currencies.

Direct debits

- There is no national direct debit scheme in Latvia. Latvians can use e-invoice presentment and payment solutions based on credit transfers instead.
- There is one participant offering Core SDDs.

Cheques

• Cheques are not used in Latvia.

Card payments

- Card payments, particularly debit cards, are increasingly popular, especially for retail transactions.
- There were two million cards in circulation at the end of Q1 2021; 1.8 million of these were contactless. Of the total number of cards, 1.7 million were debit cards. There were 213,964 credit cards
- Visa and Maestro/MasterCard-branded payment cards are the most widely issued.
- Worldline Latvia processes all card payments.
- All cards issued are SEPA-compliant with EMV chips.

ATM/POS

- There were 908 ATMs in Latvia at the end of Q1 2021.
- There were 42 thousand EFTPOS terminals in Latvia at the end of Q1 2021. Of these, 40 thousand were contactless.
- All ATMs and POS terminals are EMV-compliant.
- Worldline Latvia operates Latvia's ATM and POS networks.

Electronic wallet

• Electronic wallet schemes are available via reloadable pre-paid cards.

• Mobile wallet schemes, such as Google Pay and Apple Pay, are available.

Short term investments

Market overview

Interest payable on credit balances

• Interest-bearing current accounts are permitted for residents and non-residents denominated in EUR or foreign currency.

Demand deposits

• Demand deposits denominated in EUR or major foreign currencies are available to both residents and non-residents.

Time deposits

• Time deposits are available in EUR or major foreign currencies for terms of one night to more than five years.

Certificates of deposit

• Domestic commercial banks issue certificates of deposit.

Treasury (government) bills

• Treasury bills (T-bills) are issued directly by the Ministry of Finance, with maturities of one, three, six and 12 months.

Commercial paper

- Commercial paper (CP) is offered by companies and traded by banks, with a minimum maturity of one day and a maximum maturity of one year.
- The EBRD and the central banks of Estonia (<u>Eesti Pank</u>), Latvia (<u>Latvijas Banka</u>) and Lithuania (<u>Lietuvos Bankas</u>) have joined forces to develop a regional market for commercial papers. <u>A</u> <u>Memorandum of Understanding</u>, signed on 5 March 2021, sets out the principles of cooperation to develop a deeper and more efficient regional CP market in line with the best practices outlined in the

Short-Term European Paper by the European Central Bank (ECB). It states that the papers must be freely transferable and capable of being traded over-the-counter.

Money market funds

• Domestic money market funds are available.

Repurchase agreements

• Repurchase agreements are available.

Banker's acceptances

• Banker's acceptances are not used.

BNP Paribas Trade Finance Capabilities

Trade payments

Documentary credits	
Documentary collections	

Guarantees

Bank guarantees	
Standby letters of credit	

Supply chain management

Receivables	
Payables	
Inventory	

Trade channels

Connexis Trade	
Connexis Supply Chain	
SWIFTNet Trade for Corporates	
Connexis Connect	

International trade

General trade rules

- As a member of the EU, Latvia follows the EU customs code and applies all associated regulations and commercial policies.
- Trade with other countries in the European Economic Area (EEA) and Switzerland is exempt from tariffs and other controls.

Trade agreements

- The EU has trade agreements in place with over 30 countries.
- The EU is currently in free trade negotiations with a number of countries, including the Association of Southeast Asian Nations (ASEAN), Australia, Indonesia, Mercosur (the Southern Common Market), Uruguay, and the USA.
- The EU-UK Trade and Cooperation Agreement came into force on 1 May 2021.

Imports / exports

Imports	Broadcasting equipment	Refined petroleum	Cars	Packaged medicines	Aircraft
Primary Import sources	Russia (21.0%)	Lithuania (14.0%)	Germany (9.0%)	Poland (7.0%)	Estonia (7.0%)
Exports	Lumber	Broadcasting equipment	Whisky and other hard liquors	Wheat	Packaged medicines
Export markets	Lithuania (16.0%)	Estonia (10.0%)	Russia (9.0%)	Germany (7.0%)	Sweden (6.0%)

Import / export volumes

		2016	2017	2018	2019	2020
Exports	- goods USD m	11,610	13,162	14,825	14,250	15,204
	- services USD m	5,117	5,651	6,290	6,253	5,028
Imports	- goods USD m	13,891	15,932	17,817	17,244	16,882
	- services USD m	2,742	3,080	3,562	3,544	2,961
Current account as % GDP		+ 1.8	+ 1.6	- 0.4	- 0.8	+ 3.8

Source: IMF, International Financial Statistics, July 2021.

Trade finance - Imports

Documentation

- Documentation is not required for imports from within the EU, although a commercial invoice should be supplied.
- The following documentation is usually required in order to import goods into Latvia from outside the EU:
 - customs declaration
 - o commercial invoice
 - o bill of lading
 - o packing list
 - o certificate of origin (in certain cases).

Import licences

- Licences are required for importing items with quantitative restrictions that originate from outside the EU and for items from another EU country that are deemed to be of national interest or a strategic nature.
- An import licence is required for strategic goods, dual-use goods, steelwork, certain textile products, protected fauna and flora, narcotic and psychotropic substances, and radioactive materials.

Import taxes and tariffs

- Tariffs are set according to the EU customs code for all imports from outside the EU, with higher tariffs for agricultural imports.
- The rate of customs duty is generally between 0% and 20% of the value of imported goods.
- The standard VAT rate on imports is 21%.

Financing requirements

• None.

Risk mitigation

• None.

Prohibited imports

- Latvia prohibits the import of certain items in line with EU regulations and UN Security Council resolutions.
- Specific imports are prohibited in order to protect fauna and flora, for health and safety or moral reasons, and/or for national security.

Trade finance - Exports

Documentation

- Documentation is not required for exports from within the EU, although a commercial invoice should be supplied.
- The following documentation is usually required in order to export goods from Latvia outside the EU:
 - o customs declaration
 - o commercial invoice
 - o bill of lading
 - o packing list
 - o certificate of origin (in certain cases).

Export licences

• Licences are required for exporting strategic goods, dual-use goods, protected fauna and flora, narcotic and psychotropic substances, and historical artefacts.

Export taxes and tariffs

· None.

Financing requirements

· None.

Risk mitigation

- Latvia has implemented the EU directive on export credit insurance.
- Altum, Latvia's national export credit agency, provides state-supported export credit insurance.
- Export credit insurance is also available from private insurance companies.
- Export financing is available from commercial banks.

Prohibited exports

 Latvia prohibits the exports of certain items in line with EU regulations and UN Security Council resolutions.

Regulatory requirements

Reporting regulations

• All transactions between residents and non-residents must be reported to the Latvijas Banka on a quarterly basis.

Reporting method

• Banks are responsible for submitting transactions data to the central bank on behalf of their corporate clients. Data is reported electronically.

Exchange controls

· Latvia does not apply exchange controls.

Taxation

Resident / non-resident

Resident/non-resident

• A company is considered resident if it is registered in Latvia.

Tax authority

State Revenue Service.

Tax year/filing

- The Latvian tax year generally corresponds to the calendar year. However, companies may seek permission to use a tax year that does not correspond to the calendar year.
- The tax return must be filed on a monthly basis by the 20th day of the following month.
- Consolidated returns are not permitted; each company must file a separate return.

Advance tax ruling availability

 An advance tax and advance pricing agreement ruling, which is binding on the State Revenue Service, may be obtained from the tax authorities to ascertain their opinion on the application of tax and transfer pricing rules.

Capital gains tax

 Capital gains are, in general, taxable as ordinary income (at the rate of 20%) and losses are deductible against ordinary income.

Withholding tax (subject to tax treaties)

Payments to:	Interest	Dividends	Royalties	Other income
Resident entities	0%	0%	0%	None

Non-resident entities	0%	0%	0%	20%
-----------------------	----	----	----	-----

 20 % tax on consultancy and management services except when a lower rate applies based on a tax treaty.

Tax treaties / tax information exchange agreements (TIEAs)

- Latvia has 62 double tax treaties in force.
- The MLI entered into force for Latvia on 1 February 2020.

Thin capitalisation

- Thin capitalisation restrictions apply to interest payments exceeding a specified amount.
- One method is available for interest payments of up to EUR 3 million: a debt-to-equity ratio of 4:1.
- A second method (30% EBITDA) is available for interest payments exceeding EUR 3 million.

Transfer pricing

- Latvia follows the principles of the OECD guidelines in the application of transfer pricing methods.
- Mandatory preparation (without submission) of a master file is required if the total annual value of related party transactions exceeds EUR 5 million. The master file must be submitted where (i) annual turnover exceeds EUR 50 million and the total value of related party transactions exceeds EUR 5 million or (ii) the total value of related party transactions exceeds EUR 15 million.
- A local file must be prepared where the total annual value of related party transactions exceeds EUR 250,000 and submitted to the tax authorities where such transactions exceed EUR 5 million.
- Latvia has adopted country-by-country reporting.

Stamp duty

 Stamp duty at 2% is levied on the higher of the sales price or the cadastral value when real estate is registered in the land register.

Cash pooling

• Latvia has no specific rules with respect to cash pooling arrangements.

Financial transactions / Banking services tax

• Latvia has no specific tax rules with respect to financial transactions and/or banking services.

All tax information supplied by Deloitte Touche Tohmatsu and Deloitte Highlight 2021 (www.deloitte.com).



The bank for a changing world